

## Enidine Shock Absorbers Successfully Maintain Pressure in Commercial Paper Counting Machines

### Enidine Energy Absorption Application

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#### Product Overview

A paper counting machine manufacturer based in the United Kingdom was searching for an alternative supplier for shock absorbers. Their application was unique because their counting machines required a solution that would not dissipate energy, but rather maintain pressure during installation and maintain control of the paper stack to be counted. Other competitive shock absorber products had been tested, but the customer was not happy with the cost, the quality or the on-time delivery. After learning of the shock absorber product line through an internet search, the company contacted ITT Enidine Inc. for a solution.



#### Product Solution

ITT Enidine Inc. reviewed the parameters of the application and suggested using their OEM 0.1M shock absorber. The current product was replaced with the recommended ITT Enidine Inc. shock absorber and the customer noticed a great reduction in field failures of the equipment during installation. The customer was pleased with the performance, quality, cost, and availability of the ITT Enidine Inc. shock absorbers. This new solution reduced overall quality issues and the potential for late deliveries.

#### Application Opportunity

A standard ITT Enidine Inc. shock absorber product provided an effective, cost-efficient solution to the customer's application problem. The product exceeded the customer's expectations and they plan to consider other ITT Enidine Inc. products on new machine builds. As a result, ITT Enidine Inc. shock absorbers should be considered for similar applications in the paper and printing industries.